Kerridge
Commercial Systems

Go digital, grow profits with the cloud-based K8 business solution

A sophisticated and intuitive trading platform that enables you to manage all aspects of your business, and fully supports your digital strategy.

Drive your business forward with K8

Discover the fully-integrated, omnichannel trading and finance solution that will deliver for your business!

Run your business in the cloud with the enterprise resource planning (ERP) software solution that is affordable, flexible and scalable. Put managing your IT infrastructure in the hands of the experts! We've developed K8 with businesses like yours in mind, drawing on our distributive trades expertise on everything from sales to your back office functions, to improve the day-to-day performance of your team, boost your profits and manage your margins.

Trading

- Sales & purchase order control
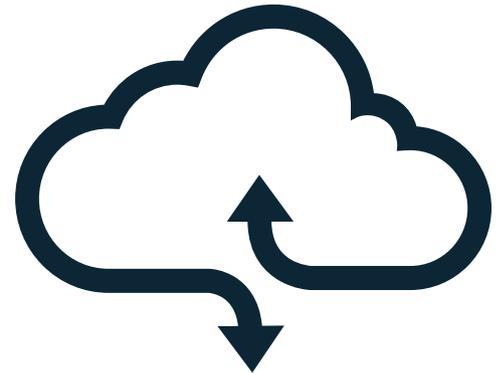- Delivery planning
- Supply chain logistics
- Warehousing

Financials

- Fully integrated ledgers
- Debtor & cash management
- Daily cash transaction reconciliation
- Multi company, multi branch

Sales & marketing

- CRM & sales Intelligence
- Omni-channel
- Up-sell & cross-sell
- Maximise margins & opportunities

Digital

- Cloud-based solution
- eBusiness platform
- Range of integral apps
- REST web services

K8 - The complete ERP system ❯

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Source effectively

Your business performance depends on product quality, price, differentiation, and availability. Therefore, sourcing the right product at the best price is vital to attaining improved sales, higher profit margins, and excellent service across your supply chain.

Sell profitably

Sometimes, there's no need to create or add new products. Instead, businesses can sell more products to customers by opening more routes to market. And by selling through multiple at once, you can take advantage of new and massive business opportunities.

Stock efficiently

Maintaining optimal stock levels can reduce handling costs and ensure economical transportation. However, such efficiency is only possible with software that helps you manage your inventory with clear visibility of supply and demand levels.

Service competitively

Competition for the same customers is tough, so you must differentiate, and that can't always be through price. To stand out, you need quality products at keen prices and outstanding customer support. All of that and more is possible with our ERP systems.

One integrated solution for your business

Innovative, flexible supply channels are essential for distributive trade companies looking for a sustainable future in today's dynamic market. K8 can support your business through a wide selection of inclusive software modules. Each module integrates seamlessly with the others, enabling you to control every aspect of your business – from finance and trading, to logistics and management.

Scalable

Adopted globally by a wide range of distributive trade businesses, K8 is a scalable ERP solution designed to help your business grow. Whether you are operating your business from a single site or have an expanding company with several distribution centres, a network of showrooms and an online trading platform, K8 allows you to thrive.

Flexible

Manage your business your way. Choose the K8 modules that are most beneficial to your operations, as well as how the system and dashboards are set up, and permissions. Configure everything the way you need it for your business within K8.

Trusted by

EH Smith
Builders Merchants

voltex

DOVE BUILDING MATERIALS

FPS

Your Business. Your Way.

K8: The strong digital platform for your future

Go digital, grow profits

Wherever you are on your digital journey, growing the profits of your business can be made easier with the right platform to keep your business moving. Easily integrate and manage your core processes with a digital platform designed for your business both now and for years to come.

The latest version of K8 has all the tools you need to deliver your digital strategy, and allow you to compete better in the connected world. Go digital now, and grow profits for the future.

Support your digital strategy

Empower your staff

Meet sales commitments

Discover powerful quotations

Digitise your delivery management

K8

Easily analyse your finances

Optimise your warehouse management

Automate your invoice processing

Gain efficiencies with mobile apps

Make rebate management simple

Support your digital strategy

Get trading online and open up new channels to market quickly and easily with K8. Use a fully-integrated solution, connect with marketplaces, or opt for a third-party provider.

Empower your staff

Business intelligence is made easy with K8. Access all the reporting tools you need in one centralised, yet customisable system to help better inform your decisions and track progress against your KPIs.

Discover powerful quotations

Streamline your sales process while minimising paperwork and reducing waste. K8 now enables you to accurately and professionally create quotations, and reserve stock against them with just a few clicks.

Easily analyse your finances

Access financial information quickly and easily, giving you full control over your finances while helping you identify which areas of your business need the greatest attention. Manage permission settings to aid debt chasing.

Make rebate management simple

Gain complete flexibility when managing and customising different rebate agreements through K8. Make sure you are claiming the correct amount from your suppliers and maximise profits at every available opportunity.

Gain efficiencies with mobile apps

Digitise your processes and deliver on great customer service with a range of apps. From proof of delivery, to picking and receipts, K8 has everything you need to automate your core business functions.

Automate your invoice processing

EasyAP is a future-proof digital app that allows you to manage your cashbook and invoices. Fully integrated with K8, it directly captures information from digital documents and automatically populates customer fields in your ERP.

Optimise your warehouse management

K8 is your answer to a more streamlined warehouse. Optimise your available space and manage the entire pick process, bringing down costs and ensure the accuracy of what you deliver to your customers.

Digitise your delivery management

Meet and exceed your customers' delivery expectations with K8. The ERP solution brings together all the information you need into a central location, allowing for effective planning across your entire branch network.

Meet your sales commitments

K8 gives you all the tools you need to deliver great customer service without compromising your margins. It's easy to transfer stock between branches, and an easy-to-read traffic light system shows which branch is best placed to fulfil an order.

Your Business. Your Way.

Deliver your digital strategy

Become more competitive and profitable in the digital age, and discover the wide range of solutions K8 offers to support your digital strategy now and in the future. Whether it's opening up new routes to market or streamlining core processes through the use of innovative apps, we're here to help your business thrive.

Embrace ecommerce for your business

Open up new channels to market and make your business available to customers 24/7 with an ecommerce solution. Several flexible options are available with K8 to help you start trading online quickly and easily.

Discover your new trade website

K8 WebTrade, a simple-to-use yet powerful self-service platform, enables your trade customers to place orders and instantly settle their accounts online.

Sell online to trade and consumers

K8 WebPro is your powerful cloud-based platform that gives you the tools to sell to customers and trade with ease.

Learn more about K8 on the web ❯

Discover digital solutions that deliver enhanced customer service and connect you with your customers and suppliers

Mobile apps

Digitise your processes and deliver great customer service with a range of apps that can be integrated with K8, automating core processes and saving you both time and money.

Capture electronic proof of delivery with K8 ePOD

Manage your customer delivery cycle quickly and easily using an app. Check off and confirm deliveries, capture names and signatures electronically and automatically inform your branch staff of any issues so they can swiftly be resolved.

Rapid booking of your purchase orders with K8 eReceipts

Book in receipts from purchase orders and process them quickly and efficiently. Should any issues arise, your app will automatically generate a notification so the right member of staff can rectify the problem.

Fast & efficient customer order picking with K8 ePick

Easily process a pick from within your simple-to-use mobile app. Users are automatically guided to the right bin locations where they can scan to confirm products and ensure your deliveries are right first time.

Empower your sales team with K8 Sales Rep Portal

Your sales team can capture and record customer orders remotely. Your orders are immediately available for processing at the branch, so you can impress your customers with the great service you offer.

Automate your supplier invoice processes with EasyAP

EasyAP is a future-proof digital app that automatically imports your supplier invoices into K8. Increase your processing efficiency by automating manual data entry and invoice matching, while eliminating the need to print and store paper copies.

Build complex product configurations with ease

Create complex product configurations with K8 Configurator, including individual rules and options. Guide your team through creating configurable items, which you can then import into K8 for processing.

K8 Digital Services

A suite of tools, incorporating RESTful APIs, that enable your business to deliver a comprehensive eBusiness strategy. Seamlessly integrate a range of products and technologies within your K8 ecosystem, delivering powerful solutions that drive your business, whatever it needs.

Comprehensive REST web services

K8 Advanced Web Services make it easy for you to integrate your core ERP solution with a wide variety of applications. Through a Service Oriented Architecture (SOA), you can custom-build website integration and create customised mobile applications.

Real-time visibility of your KPIs

Tailor and create your own KPIs and reports. Real-time dashboard displays can be delivered to your users via their desktop, smartphone or tablet devices.

Electronic Payment

Fully integrated contactless payments

Whether you take payments at the counter, or you process them directly with your bank, K8 provides a range of electronic payment facilities to suit your business needs.

Not alone does this make the shopping experience faster and simpler for your customer, the integrated payment capabilities also removes keying errors and makes reconciliation of customer a lot easier for your staff.

Your Business. Your Way.

Quotations – be sure you win that new business!

Streamline your sales process with fast, accurate and professional quotations for your valued customers and prospects. Minimise paperwork, reduce waste, and eliminate manual errors by utilising the latest functionality in K8 – your future-proof platform that delivers a great experience.

Managing the quotation cycle is crucial to business success. You can raise multiple quotes against a single job or contract, with easy access to inventory availability, and monitor conversions. You can also reserve stock against a quotation with just a few clicks if needed.

With sophisticated quotation management facilities, you can track all of your quotation activities and you will also be notified of quotations due to expire so they can be followed up efficiently.

Need to see more information? K8 allows you to quickly drill down into specific details without losing important data.

The benefits of K8 quotations ›

Deliver on your sales commitments with ease!

Deliver what you've promised to your customers on time, every time. From simple reservations through to stock transfers and back-to-back processes, K8 gives you all the tools you need to deliver great customer service. K8 provides the vital link between you, your suppliers and your customers.

With K8, you have full visibility of inventory availability so you can commit delivery with confidence. K8 also features an easy-to-read traffic light system for displaying stock availability, very helpful when you are looking at which of your branches may be best to fulfil a particular order. Make sure your customers receive their products quickly, and in a way that's most efficient and economical for your business.

You can also simplify your order and quotation approvals process by suspending stock and seeking approval from the relevant user before it's released, saving you both time and money.
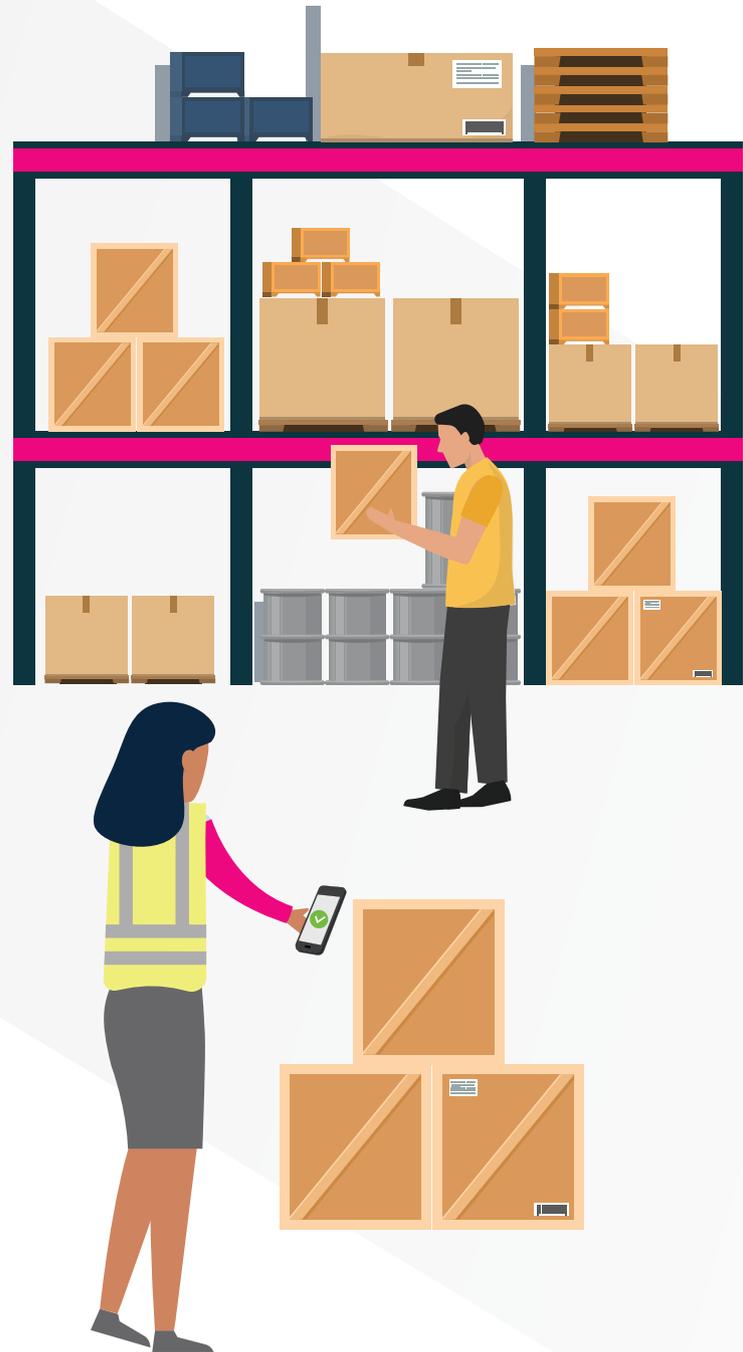
Your Business. Your Way.

Drive greater efficiencies in your warehouse and transport operations

Meet and exceed your customers' delivery expectations with K8, your solid digital platform for the future.

It has never been easier to simplify delivery management. Access all the information you need in one central location using K8 - allowing you to effectively plan across your entire branch network. The benefit to your business? Lower costs, time savings and a reduced carbon footprint.

K8 is also your answer to a more streamlined warehouse. Optimise your available space and manage the entire pick process, bringing down costs and ensuring you deliver what you have promised your customers.

More on warehouse management ❯

Achieve your goals and targets; manage your rebate performance with ease!

Manage your rebates with simplicity and scalability – with K8 you have full control over your rebate strategy. The powerful rebate capabilities will give you complete flexibility when managing and customising different agreements through your ERP solution.

With comprehensive control and analysis purchase rebates and Special Price Agreements (SPAs), you can keep on top of financial performance at all times. Ensure that you are claiming the correct amount form your suppliers!

The powerful customer rebates tracking, which will also impacts visible margin, ensures that you retain a tight control over profit margins at all times.

> **KCS are always driving us forward with the latest versions of K8. We're already on the path towards a digital future by using all of the main features that KCS has to offer - and we're in the process of launching any that we don't already have.**
>
> **Darren House**, Managing Director Electrical at Grant & Stone
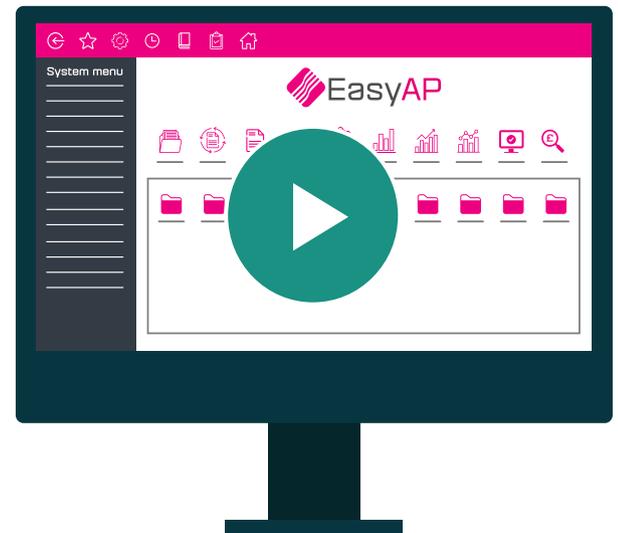
Your Business. Your Way.

Financial performance and analysis at your fingertips!

Consolidate your business finances, lower costs and reduce paperwork with the latest version of K8. The solid digital platform gives you ready access high-level management information, and the option to drill down into detailed transactions. It provides you with full support to effectively manage your debtors, creditors, cash and other resources from one central ERP solution.

Manage your supplier invoice processing through EasyAP, a sophisticated solution that enables you to electronically upload supplier invoices from email attachments directly into K8. Once imported, these invoices are automatically matched, and stored within K8, removing the cost of manual data entry and printing.

Saving time and money – and reducing waste!

With quick access to the customer and financial information needed to chase outstanding debt, your team can drill through transactions to access order and delivery details. They can also view any queries and be fully informed to get the job done efficiently!

Empower your staff to make data-driven decisions!

Business intelligence is made easy with K8. Offering powerful business insights from day one, our innovative solutions deliver enhanced management information across your business. Make better informed decisions with K8!

K8's dashboard gives you real-time insight into your sales, operational and financial information, allowing you to identify which areas of your business require the most attention. You can drill into specific data and track your progress against KPIs in just a few clicks.

A single customer view allows you to ensure your staff can see the data they need, when they need it. Empower your teams to make better decisions, and quickly react to customer requirements.

Business intelligence & analytics in K8 ❯

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Get in touch with us today and discover how K8 can transform your business ❯

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Your business. Your way.