DNav-Showroom Manager Factsheet

DNav Showroom Manager

DNav-Showroom Manager is an application that is integrated with the Navigator ERP. Designed for a tablet interface to allow a user to walk with the customer through the store, DNav-Showroom Manager allows you to track a customer's selections and to generate follow up protocols.

Key DNav-Showroom Manager functions include:

Track milestone dates for the selection:

Dates that can be tracked include:

- When Samples have been given
- When Samples have been returned
- Requested installation date
- When do materials need to be purchased by
- When appointments and follow up appointments are scheduled
- When was the order placed

Track who's driving in business to the showroom

Record details of influencers who may be driving business in to the showroom, although they may not have a trading account.

Examples include:

- Architects
- Designers
- Fabricators
- Realtors
- Design Companies

Also denote the buying account on the selection for customers that are working with a contractor. When an order is placed, it automatically is raised against the account specified, with contractor pricing and rebates being applied.

Gather key data elements and provide a checklist for staff

DNav Showroom Manager allows for a series of user defined questions to be recorded and for the user to be prompted to ask these questions of a customer at points within the process and to record responses for further analysis.

Provide a room by room, surface by surface quotation to your prospective customers

Quotations can be generated with a room by room, surface by surface breakdown for the prospective customer to review. Pricing, sub totalling, and extended pricing can optionally be printed on the quotation, together with any captured notes or special instructions. A disclaimer page with return policies, quotation expiration date, and key product specific information can be generated along with the quotation:
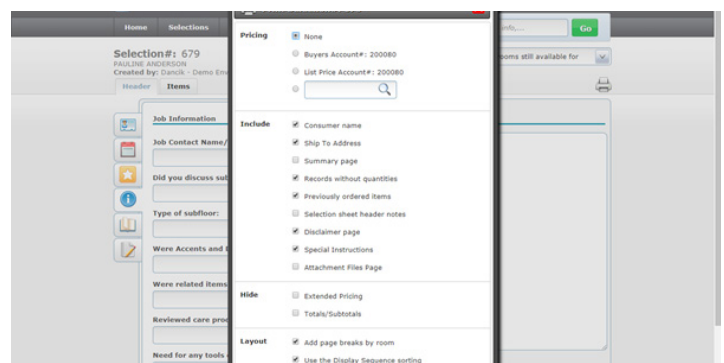
Daily reminders by user

Users can set up their own daily reminders and ticklers for key events and follow ups for each day.

Attach any pertinent document by selection for easy retrieval

CAD drawings, house plans, key code access documents, and any other document that may be needed in servicing the customer can be attached to the selection sheet for access.

User defined status codes for where each selection is at

Easily denote the your status of the selection with user defined statuses showing if a selection is complete, lost, won, status of samples, and if there are additional rooms still available for consideration.

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