Summary Factsheet

SmartDistributor Summary Factsheet

This document highlights the key features available within SmartDistributor Release 12.2.

Sales Order Processing

- Customer searching by name, phone number and / or zip code
- Pickup, Delivered, Drop Ship Orders
- Product word search capabilities, including keywords, across multiple item database fields
- Cash and on account ordering
- Bids and Quotations with ability to release to Sales Order
- Contract Orders for long lead time orders or multiple delivery dates
- Charge, cash and COD tickets
- Stock products, non-stock products and drop ship items handled on a single request
- Multiple ship-to address selection
- Job orders
- Last Sales visibility when entering orders.
- Integrated cash deposits for special orders or on account
- Multiple Units of Measure per product
- Hierarchical product group structure
- Real-time credit checking
- Multiple pricing, discounting and customer/contract terms
- Print / Fax / Email Sales Order Acknowledgements
- Body (order) level comments, line level comments, and special instructions
- Substitute and associated item functionality
- Visibility into customer / item sales history
- Product supersessions
- Generic and customer specific alias item codes
- Pre-defined combination items and kits on the fly
- Non-inventory items
- Enterprise / Customer / Job level credit checking
- Sales Order to Purchasing Order tagging for back orders and special orders
- Creation of purchase orders or inter-company branch transfers for backorder handling
- Creation of purchase orders for drop ship line items

- Reserved order processing including ship-complete options
- Multiple shipping / transfer branches per order
- Job lot processing
- Sales Order expediting and Unbilled Order ledger
- Trigger notification of SOs to expedite via inquiry, Email, message or queue
- Restrict pricing overrides by user, customer, job and/or product group
- Serial number and lot-controlled item tracking
- Hazardous material handling options
- Customer returns tracking back to original order
- Standard order support for recurring orders
- Ability to automatically bill customer for freight charges for drop ship orders
- Customer / item existing checking for other open transactions
- Visibility into inventory levels at other branches
- Sales based Customer Incentive program tracking
- Optional integrated credit card processing
- Optional signature capture for pickup or delivered orders
- Optional use of RF unit for sales order picking

Purchasing and Receiving

- Multiple demand processing options, including single branch replenishment, multiple branch replenishments with and without drop ships, transfer replenishment and central warehouse replenishment.
- Manual purchase order entry
- Print / Fax / Email purchase orders
- Automatic generation of suggested purchase order quantities
- Minimum / maximum stock levels per branch / item
- Demand captured per branch / item, including lost sales
- Seasonal item calculator
- Recommended review cycles
- Optional demand trend factors
- Lost sales automatically included in demand
- Tracks overrides to item level purchasing controls with notes

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- "Recent" sales demand tracking
- Multiple purchasing targets per vendor product line
- Automatic reaching based on purchasing targets
- Transfer of surplus stock while reviewing suggested purchase order quantities
- Inventory replenishments via a vendor or another branch
- Pre-price increase alerts with automatic purchasing quantity adjustments
- Service level calculations at vendor, buyer, product group and item levels
- Supports multiple vendors per commodity product line
- Ordering and carrying cost calculators
- Trigger notification of late POs to expedite via report, Email, message or queue
- Vendor and line level discounts
- Buyer performance analysis
- Vendor fill rates and lead time calculations
- Real-time backorder and lowstock processing
- Integrated Vendor Returns module
- Dead Stock and Days Supply On Hand reporting
- Purchasing based vendor rebate programs, including ability to track weighted average rebates per branch / item
- Auto-fill of backorder at time of receipt
- Supports blind receiving
- Optional EDI integration to send POs
- Optional use of RF unit for PO and Transfer receiving and putaway

Inventory Control

- Supports stocking, non-stocking, non-stock, temporary and pricing services items
- Item primary vendor designation by company / division / region / branch
- Real-time inventory stock status inquiry with drill-down capability to any inventory transaction
- Item movement ledger for both stock and non-stock items
- Multiple units of measure
- Supports multiple warehouse locations per item
- Substitute, associated, combination and alias item designations
- Lot number tracking
- Serial number tracking on all inbound, outbound and internal transactions
- Hazardous and restricted item designations
- Vendor Consigned Inventory tracking
- Physical inventory and cycle counting
- Multiple options for building cycles, including multi-branch cycle count profiles and cycle count scheduling
- Superseded item handling
- Item request system for new item suggestions

- Non-inventory items
- Intercompany branch transfers
- Temporary Items and Pricing Services Item file
- Item ranking based on cost, margin and / or velocity
- Turn / Earn Ratio Reporting and GMROI Reporting
- Weighted average cost tracking and ledger by branch / item
- Weighted average freight tracking and ledger by branch / item
- Weighted average rebate tracking and ledger by branch / item
- Weighted average special buy tracking and ledger by branch / item
- Optional use of RF unit for physical inventory and cycle counts

Pricing

- Flexible pricing and costing at order, bid, contract and job levels
- Discounting based on customer pricing sensitivity
- Supports appropriate pricing and costing based on quantity, dollar or weight purchased or sold
- National and regional vendor price sheets
- Upload price sheets from flat files
- Price sheets can be loaded prior to effective dates
- Separate effective dates for sales and purchasing
- Selling based rebate tracking
- Promotional pricing for specials, discontinued items or any promotion
- Gross profit monitoring by product category with separate tolerance percentages for stock and drop ship orders

Accounts Payable

- Batch input of invoices.
- Automatic matching of A/P invoice to P/O receiver.
- Flexible matching options, including one invoice per receiver, multiple invoices per receiver, one invoice to multiple receivers, one invoice to split receiver lines.
- Multiple G/L distribution for a single invoice.
- Multiple remit-to addresses per vendor.
- Direct A/P invoices automatically bill customer including freight.
- Check payments, ACH and draft vendor payment processing.
- Alternate and Associated vendor processing for paying different vendors or buying groups.
- Supports multiple payments per invoice.
- Recurring invoices.
- Real time online cash requirements analysis options with ability to hold vendors / invoices for payment.
- Bi-directional inquiry drill down between invoices and checks.
- Open receiver reporting.
- Optional EDI receiving of A/P invoices.
- Optional interface to IntelliChief Document Management and Workflow solution.

Accounts Receivable

- Cash Application by Enterprise, Customer and/or Job accounts
- 30, 60, 90 and 120-day aging buckets
- Online collections activities allows drill down in aging buckets, access to invoices and updates to customer notes
- Customer tickler follow up notes
- Supports roll or date aging by transaction type
- Job lien notification and tracking, including last lien rights date and last shipment
- Real time credit limit tracking with immediate notification of orders on credit hold or released
- Daily cash transaction reconciliation reporting
- Ability to post cash sales directly to GL Bank Accounts
- Payment terms at Enterprise, Customer, Job, Bid or Sales Order level
- Service charge invoice processing
- Print, fax and / or email Customer Statements, Invoices and Service Charge Invoices
- Consolidated Printing, Faxing and Emailing of customer invoices
- Electronic bank batches to support lockboxes
- Tracks Average Days to Pay and Days Sales Outstanding by Enterprise / Customer
- Allows export of customer invoice detail for customer import to Quickbooks
- Optional interface to Billtrust

General Ledger

- Multi-company processing with Consolidated (single entity) and Combined (multiple entity) financial reporting
- G/L account structure supports companies, branches and departments
- Automatic and Real time General Ledger postings for all system generated transactions
- Supports manual, reversing and recurring Journal Entries
- Import individual or multiple journal entries from CSV files
- Flexible accounting period closing dates
- Ability to close / re-open G/L accounting periods
- Report Writer to generate Balance Sheet and Profit / Loss Statements with ability to export to CSV
- G/L Budgets Import & Export to / from CSV files
- Ability to post to separate General Ledger by product grouping or item
- Separate inventory accounts for stock, non-stock and direct items
- Inventory valued at Weighted Average Cost
- Variance tracking via separate G/L accounts

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The KCS product solution set has a track record of delivering wide-ranging benefits including greater operational efficiency, cost savings and resource and asset utilization, together with real-time information for management decision making.

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Smart Distributor

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