



Wholesale Distribution

Go digital, grow profits with the cloud-based

ERP One® business solution

Drive your business forward with ERP One

Discover the fully-integrated, omnichannel trading and finance solution that will deliver for your business!

Run your business in the cloud with the enterprise resource planning (ERP) software solution that is affordable, flexible and scalable. Put managing your IT infrastructure in the hands of the experts! We've developed ERP One with businesses like yours in mind, drawing on our wholesale distribution expertise on everything from sales to your back office functions, to improve the day-to-day performance of your team, boost your profits and manage your margins.

Trading

- Sales & purchase order control
- Delivery planning
- Supply chain logistics
- Warehousing

Sales & marketing

- CRM & sales intelligence
- Omni-channel
- Up-sell & cross-sell
- Maximise margins & opportunities

Financials

- Fully integrated ledgers
- Debtor & cash management
- Daily cash transaction reconciliation
- Multi company, multi branch

Digital

- Cloud-based solution
- eBusiness platform
- Range of integral apps
- REST web services



Trusted by





Grant & Stone

Source effectively

Your business performance depends on product quality, price, differentiation, and availability. Therefore, sourcing the right product at the best price is vital to attaining improved sales, higher profit margins, and excellent service across your supply chain.

Stock efficiently

Maintaining optimal stock levels can reduce handling costs and ensure economical transportation. However, such efficiency is only possible with software that helps you manage your inventory with clear visibility of supply and demand levels.

Sell profitably

Sometimes, there's no need to create or add new products. Instead, businesses can sell more products to customers by opening more routes to market. And by selling through multiple at once, you can take advantage of new and massive business opportunities.

Service competitively

Competition for the same customers is tough, so you must differentiate, and that can't always be through price. To stand out, you need to deliver quality products on time, together with outstanding customer service. All of that and more is possible with our ERP systems.

One integrated solution for your business

Innovative, flexible supply channels are essential for wholesale distribution companies looking for a sustainable future in today's dynamic market. Klipboard can support your business through a wide selection of inclusive software modules. Each module integrates seamlessly with the others, enabling you to control every aspect of your business - from finance and trading, to logistics and management.

Scalable

Adopted globally by a wide range of wholesale distribution businesses, Klipboard's scalable ERP solution is designed to help your business grow. Whether you are operating your business from a single site or have an expanding company with several distribution centres, a network of showrooms and an online trading platform, Klipboard allows you to thrive.

Flexible

Manage your business your way. Choose the ERP modules that are most beneficial to your operations, as well as how the system and dashboards are set up, and permissions. Configure everything the way you need it for your business within Klipboard.

Trusted by









ERP One: The strong digital platform for your future

Go digital, grow profits

Wherever you are on your digital journey, growing the profits of your business can be made easier with the right platform to keep your business moving. Easily integrate and manage your core processes with a digital platform designed for your business both now and for years to come.

Klipboard has all the tools you need to deliver your digital strategy, and allow you to compete better in the connected world. Go digital now, and grow profits for the future.





Support your digital strategy



Empower your staff



Discover powerful quotations









Optimise your warehouse management



Automate your invoice processing



Gain efficiencies with mobile apps



Make rebate management simple



Support your digital strategy

Get trading online and open up new channels to market quickly and easily with ERP One. Use a fully-integrated solution, connect with marketplaces, or opt for a third-party provider.



Empower your staff

Business intelligence is made easy with ERP One. Access all the reporting tools you need in one centralised, yet customisable system to help better inform your decisions and track progress against your KPIs.



Discover powerful quotations

Streamline your sales process while minimising paperwork and reducing waste. ERP One now enables you to accurately and professionally create quotations, and reserve stock against them with just a few clicks.



Easily analyse your finances

Access financial information quickly and easily, giving you full control over your finances while helping you identify which areas of your business need the greatest attention. Manage permission settings to aid debt chasing.



Make rebate management simple

Gain complete flexibility when managing and customising different rebate agreements through ERP One. Make sure you are claiming the correct amount from your suppliers and maximise profits at every available opportunity.



Gain efficiencies with mobile apps

Digitise your processes and deliver on great customer service with a range of apps. From proof of delivery, to picking and receipts, ERP One has everything you need to automate your core business functions.



Automate your invoice processing

EasyAP is a future-proof digital app that allows you to manage your cashbook and invoices. Fully integrated with ERP One, it directly captures information from digital documents and automatically populates customer fields in your ERP.



Optimise your warehouse management

ERP One is your answer to a more streamlined warehouse. Optimise your available space and manage the entire pick process, bringing down costs and ensure the accuracy of what you deliver to your customers.



Digitise your delivery management

Meet and exceed your customers' delivery expectations with Klipboard. The ERP solution brings together all the information you need into a central location, allowing for effective planning across your entire branch network.



Meet your sales commitments

ERP One gives you all the tools you need to deliver great customer service without compromising your margins. It's easy to transfer stock between branches, and an easy-to-read traffic light system shows which branch is best placed to fulfil an order.

Deliver your digital strategy

Become more competitive and profitable in the digital age, and discover the wide range of solutions ERP One offers to support your digital strategy now and in the future. Whether it's opening up new routes to market or streamlining core processes through the use of innovative apps, we're here to help your business thrive.

Embrace ecommerce for your business

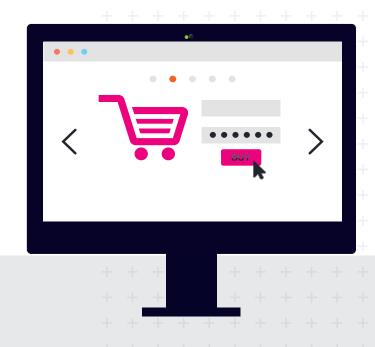
Open up new channels to market and make your business available to customers 24/7 with an ecommerce solution. Several flexible options are available with ERP One to help you start trading online quickly and easily.

Discover your new trade website

eCommerce CRM, a simple-to-use yet powerful self-service platform, enables your trade customers to place orders and instantly settle their accounts online. +

Sell online to trade and consumers

eCommerce is your powerful cloud-based platform that gives you the tools to sell to customers and trade with ease.



Discover digital solutions that deliver enhanced customer service and connect you with your customers and suppliers

Mobile apps

Digitise your processes and deliver great customer service with a range of apps that can be integrated with ERP One, automating core processes and saving you both time and money.

Capture electronic proof of delivery with ePOD

Manage your customer delivery cycle quickly and easily using an app. Check off and confirm deliveries, capture names and signatures electronically and automatically inform your branch staff of any issues so they can swiftly be resolved.

Rapid booking of your purchase orders with eReceipts

Book in receipts from purchase orders and process them quickly and efficiently. Should any issues arise, your app will automatically generate a notification so the right member of staff can rectify the problem.

Fast & efficient customer order picking with ePick

Easily process a pick from within your simple-to-use mobile app. Users are automatically guided to the right bin locations where they can scan to confirm products and ensure your deliveries are right first time.

Empower your sales team with Sales Rep Portal

Your sales team can capture and record customer orders remotely. Your orders are immediately available for processing at the branch, so you can impress your customers with the great service you offer.

Automate your supplier invoice processes with EasyAP

EasyAP is a future-proof digital app that automatically imports your supplier invoices into ERP One. Increase your processing efficiency by automating manual data entry and invoice matching, while eliminating the need to print and store paper copies.

Build complex product configurations with ease

Create complex product configurations with Klipboard Configurator, including individual rules and options. Guide your team through creating configurable items, which you can then import into Klipboard for processing.

Klipboard Digital Services

A suite of tools, incorporating RESTful APIs, that enable your business to deliver a comprehensive eBusiness strategy.

Seamlessly integrate a range of products and technologies within your Klipboard ecosystem, delivering powerful solutions that drive your business, whatever it needs.

Comprehensive REST web services

Klipboard Advanced Web Services make it easy for you to integrate your core ERP solution with a wide variety of applications. Through a Service Oriented Architecture (SOA), you can custom-build website integration and create customised mobile applications.

Real-time visibility of your KPIs

Tailor and create your own KPIs and reports. Realtime dashboard displays can be delivered to your users via their desktop, smartphone or tablet devices.

Electronic Payment

Fully integrated contactless payments

Whether you take payments at the counter, or you process them directly with your bank, ERP One provides a range of electronic payment facilities to suit your business needs.

Make the shopping experience faster and simpler with integrated payment capabilities, eliminate keying errors and improving reconciliation.

Quotations - be sure you win that new business!

Streamline your sales process with fast, accurate and professional quotations for your valued customers and prospects. Minimise paperwork, reduce waste, and eliminate manual errors by utilising the innovative ERP One - your future-proof platform that delivers a great experience.

Managing the quotation cycle is crucial to business success. You can raise multiple quotes against a single job or contract, with easy access to inventory availability, and monitor conversions. You can also reserve stock against a quotation with just a few clicks if needed.

With sophisticated quotation management facilities, you can track all of your quotation activities and you will also be notified of quotations due to expire so they can be followed up efficiently.

Need to see more information? Klipboard allows you to quickly drill down into specific details without losing important data.



Deliver on your sales commitments with ease!

Deliver what you've promised to your customers on time, every time. From simple reservations through to stock transfers and back-to-back processes, ERP One gives you all the tools you need to deliver great customer service. ERP One provides the vital link between you, your suppliers and your customers.







With ERP One, you have full visibility of inventory availability so you can commit delivery with confidence. ERP One also features an easy-to-read traffic light system for displaying stock availability, very helpful when you are looking at which of your branches may be best to fulfil a particular order. Make sure your customers receive their products quickly, and in a way that's most efficient and economical for your business.

Drive greater efficiencies in your warehouse and transport operations

Meet and exceed your customers' delivery expectations with Klipboard, your solid digital platform for the future.

It has never been easier to simplify delivery management. Access all the information you need in one central location using Klipboard - allowing you to effectively plan across your entire branch network. The benefit to your business? Lower costs, time savings and a reduced carbon footprint.

Klipboard is also your answer to a more streamlined warehouse. Optimise your available space and manage the entire pick process, bringing down costs and ensuring you deliver what you have promised your customers.



Achieve your goals and targets; manage your rebate performance with ease!

Manage your rebates with simplicity and scalability – with Klipboard you have full control over your rebate strategy. The powerful rebate capabilities will give you complete flexibility when managing and customising different agreements through your ERP solution.

With comprehensive control and analysis purchase rebates and Special Price Agreements (SPAs), you can keep on top of financial performance at all times. Ensure that you are claiming the correct amount form your suppliers!



66

Kipboard are always driving us forward with the latest versions of of the software. We're already on the path towards a digital future by using all of the main features that Klipboard has to offer - and we're in the process of launching any that we don't already have.

Darren House, Managing Director Electrical at Grant & Stone

Financial performance and analysis at your fingertips!

Consolidate your business finances, lower costs and reduce paperwork with ERP One. The solid digital platform gives you ready access high-level management information alongside the option to drill down into detailed transactions. ERP One provides you with full support to effectively manage your debtors, creditors, cash and other resources from one central ERP solution.

Manage your supplier invoice processing through EasyAP, a sophisticated solution that enables you to electronically upload supplier invoices from email attachments directly into ERP One. Once imported, these invoices are automatically matched and stored in ERP One, removing the cost of manual data entry and printing.

Save time and money while reducing waste!

With quick access to the customer and financial information needed to chase outstanding debt, your team can drill through transactions to access order and delivery details. They can also view any queries and be fully informed to get the job done efficiently!



Empower your staff to make data-driven decisions!

Business intelligence is made easy with ERP One. Our innovative solutions deliver powerful business insights from day one, enhancing management information across your business. Make better-informed decisions with ERP One!

ERP One's dashboard gives you real-time insight into your sales, operational and financial information, allowing you to identify which areas of your business require the most attention.

You can drill into specific data and track your progress against KPIs in just a few clicks.



A single customer view allows you to ensure your staff can see the data they need, when they need it. Empower your teams to make better decisions, and quickly react to customer requirements.



Get in touch with us today and discover how Klipboard can transform your business.

